

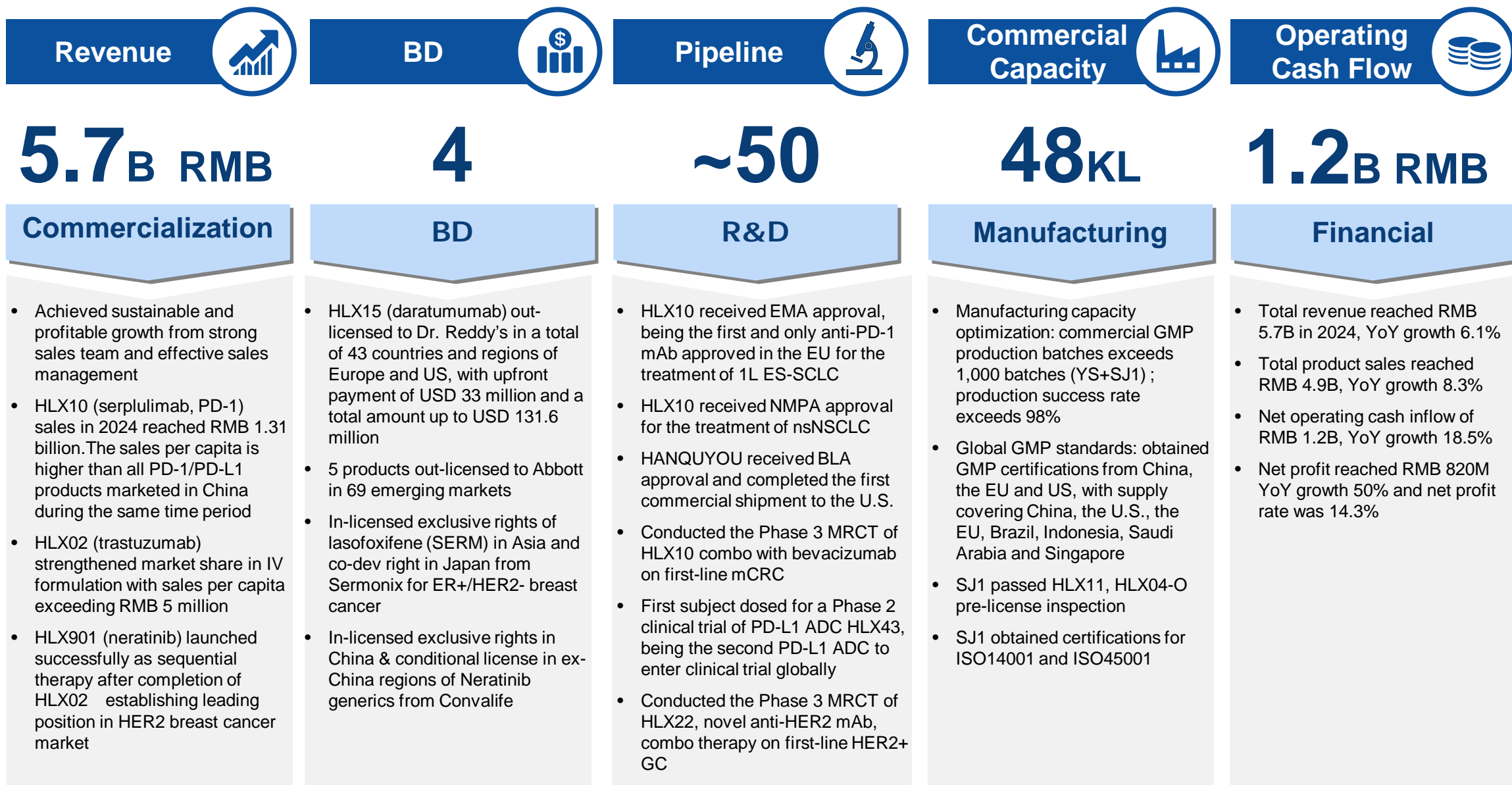
Henlius (2696.HK) 2024 Annual Results Investor Presentation

March 2025

01

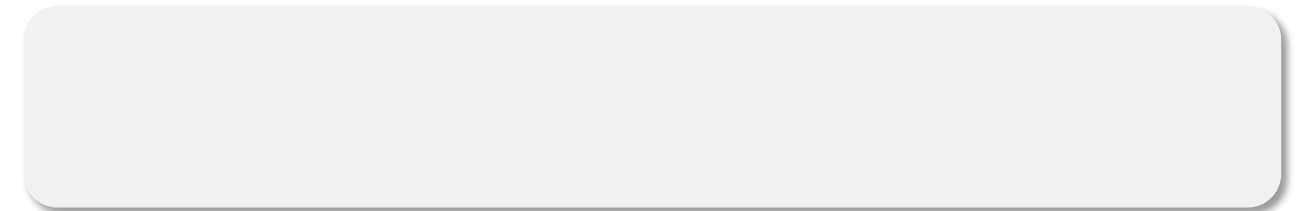
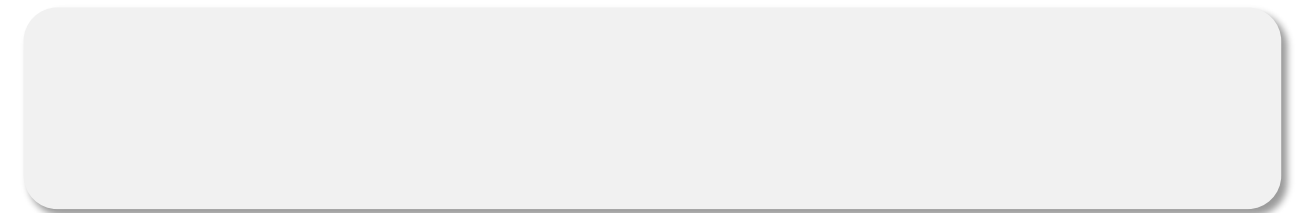
2024 Business Highlights & Company Strategy

Revenue Tops 5.7B RMB with Net Profit of 820M RMB



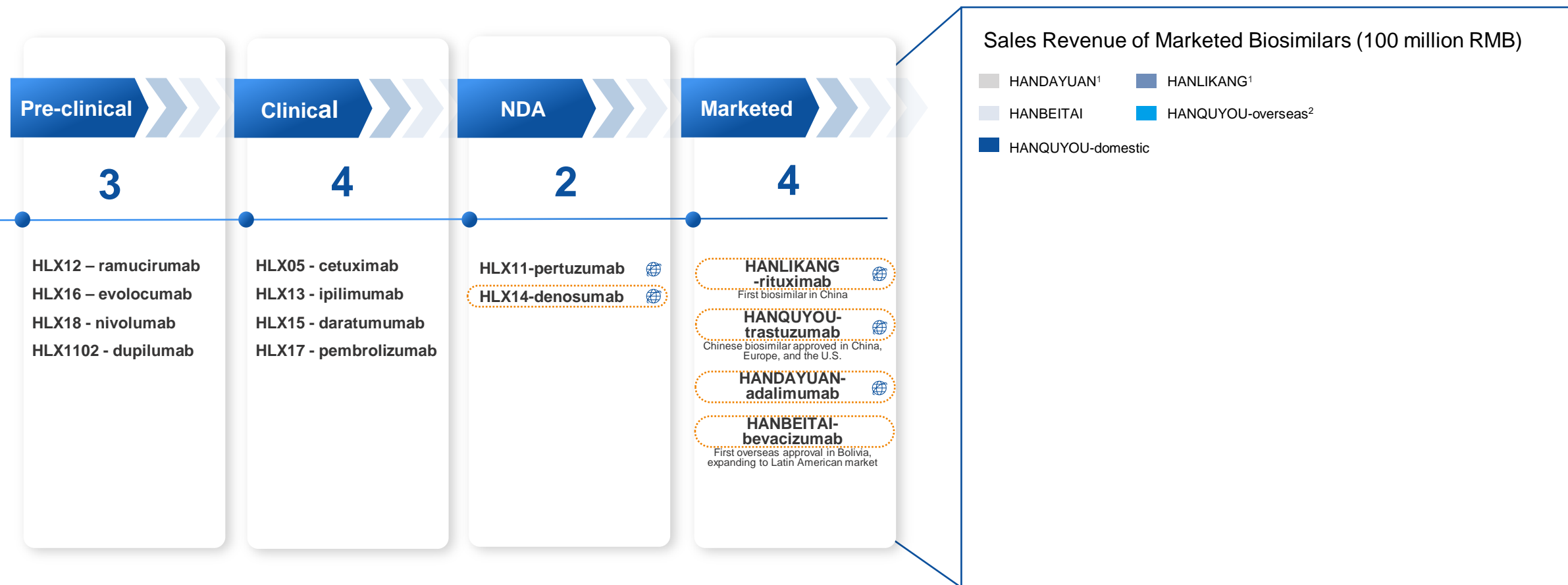
Our Mission and Vision

Affordable Innovation
Reliable Quality



Robust Biosimilar Pipeline is Aiming at Global Market

- 2024 sales revenue of biosimilars reached 3.58 billion RMB, 4.1% YoY growth. HLX11 (pertuzumab) and HLX14 (denosumab) have entered into NDA stage. The sequence biosimilar pipeline covers globally popular targets such as CTLA-4 and CD38. The Company simultaneously carries out overseas clinical trials to lay a solid foundation for the global market layout
- HANQUYOU received BLA approval in the U.S. and Canada, made the first commercial shipment to North America, being Henlius' first FDA-approved and US commercial product
- HANLIKANG received marketing approval in Peru, being Henlius' 3rd self-developed and -manufactured product breaking into global markets, accelerating the benefits to emerging market countries
- HANBEITAI received first overseas approval from Bolivia's AGEMED, being Henlius' 4th self-developed product approved overseas, accelerating the expansion of Latin American market

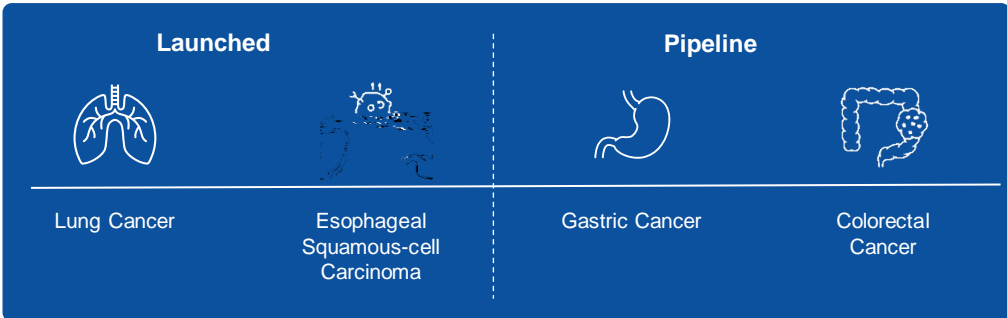
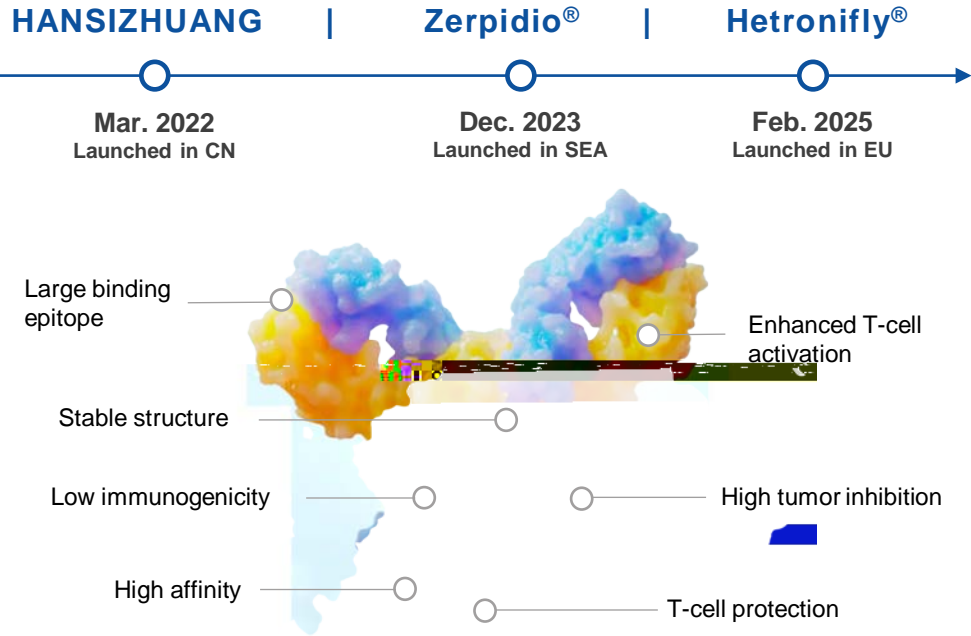


1. Revenue recognized by Henlius
2. Sum of revenue of trastuzumab overseas

With international out-licensing (ex-China) and clinical trials

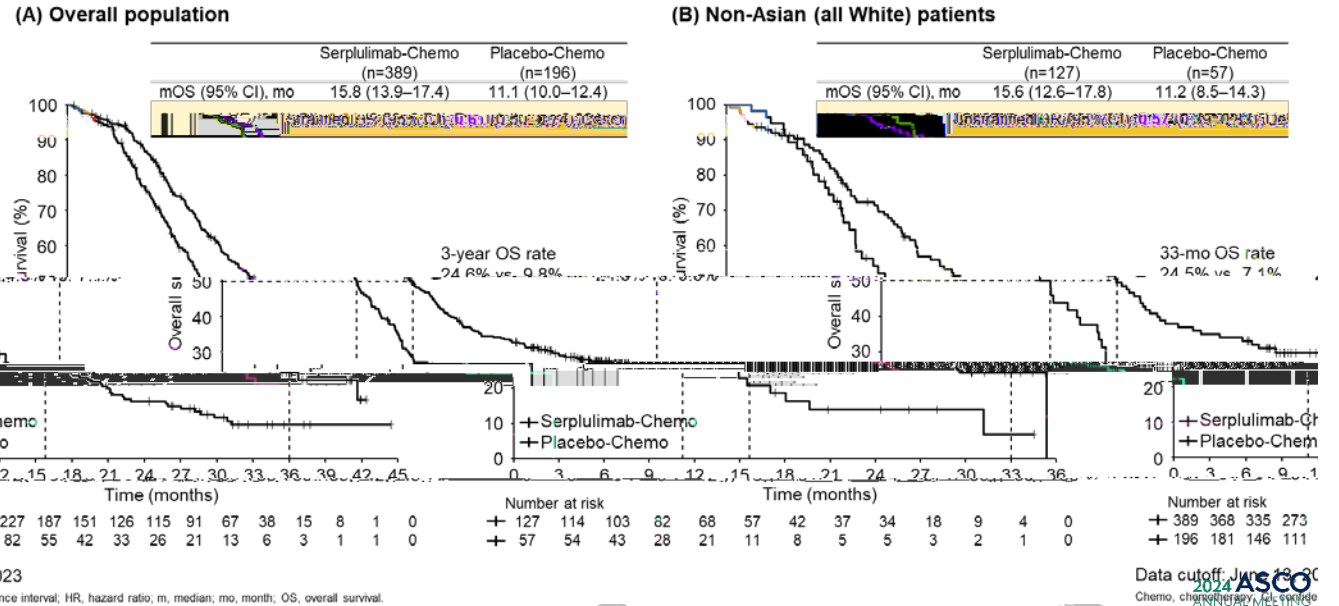
HLX10: Potential Best-in-class PD-1 Antibody with Global Market Opportunity

HLX10 (PD-1) Serplulimab



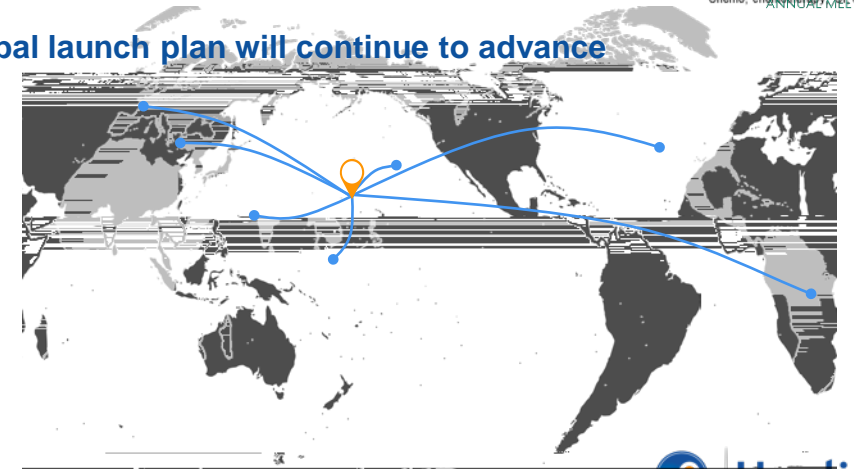
World's first anti-PD-1 mAb for the first-line treatment of SCLC

Extended follow-up results and patient-reported outcomes from the international phase 3 ASTRUM-005 study



From East to West, the global launch plan will continue to advance

Brand New Territory to explore the U.S., MENA, LATAM, Japan, India, etc.



Globalization Has Entered into Substantial Development Stage



USA

HANQUYOU received BLA approval and completed the first commercial shipment to the U.S.

FDA accepted Biologics License Application (BLA) for HLX14 (denosumab) and HLX11 (pertuzumab)

HLX22 (HER2) combo therapy received Ph 3 MRCT IND approval from the U.S. FDA

HLX15 (daratumumab) out-licensed to Dr. Reddy's in the U.S. Shi(om)-38.4 Tw 9.12 -0CS 00.9599915 6.7HLX15 (dara132.9 (NQ)-23.5 (UY)2Tc .1 (at)-14.5 (um)-12.2 (u)26.4.947 0 Td - [(Dr)12.1 (ab))14.2 (-)0.5 (-/031(e)26.7 V



Europe



Japan

HANSIZHUANG received approval in Japan for Ph 3 MRCT on first-Line mCRC and completed first patient dosed

HLX22 (HER2) combo therapy received Ph 3 MRCT IND approval from PMDA, and successfully holds first in-person investigator meeting in Japan

Building in-house regulatory affairs and clinical development in Japan



Southeast Asia



Middle East

02

Commercialization

HANQUYOU (Trastuzumab): China-developed Biosimilar with The Most Approved Countries and Regions



Target HER2



HANSIZHUANG (Serplulimab): More Indications Approved Covering LC And EC



1.31B RMB*

Revenue in 2024



Widespread recognition

- First Approved PD-1 mAb for 1L ES-SCLC
- Non-squamous NSCLC indication approved in China in December 2024
- Feb 2025, approved in EU for treatment for first line extensive SCLC patients, which is the only approved PD-1 monoclonal antibody for ES-SCLC in EU



Differentiated strategies to grab market share

- Developed differentiated marketing strategies, strengthen leading position in SCLC market, increase market share in NSCLC and EC market, and gain customer trust
- Create more commercial value and expand overseas market with business partners



Efforts to improve affordability

- Launched patient assistance programs to reduce patients' economic burdens, to improve adherence so as to optimize treatment outcomes
- Covered by Huiminbao (Regional Commercial Health Insurance) in 118 provinces/cities incl. Shanghai, Guangzhou, Shenzhen, Kunming, Fujian Province, Hunan Province, and Shaanxi Province, significantly enhancing its accessibility for patients



Professional team to drive penetration

- ~600 people commercial team with strong sales experience in oncology and territories allocated
- Established efficient distribution network, strengthening the coverage of DTP pharmacies and infusion centers to maximize patients' accessibility



Target: PD-1

Indications:

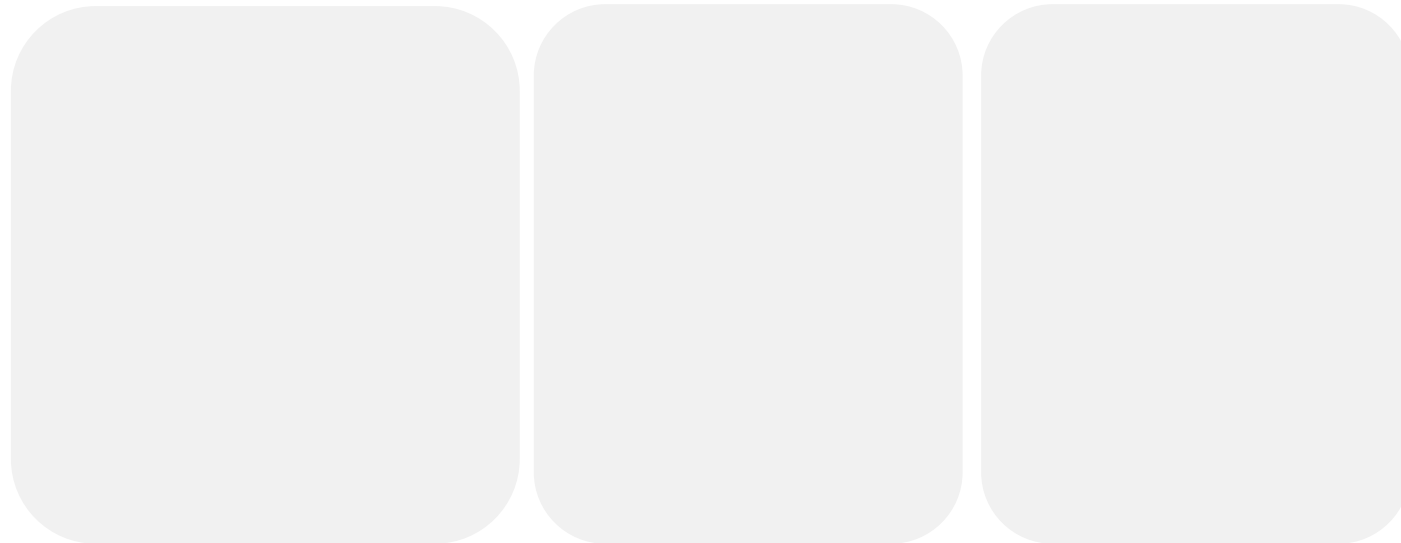
- sqNSCLC
- ES-SCLC
- ESCC
- nsNSCLC

Drug Specifications: 100mg/10ml/bottle

Hetrionify® in Europe
Zerpidio® in SEA

*Sum of revenue of serplulimab in China and overseas

HANSIZHUANG: Outstanding Commercialization Efficiency and Differentiated Strategy



HANBEITAI (Bevacizumab): Rapidly Grow In Dual-channel Market



197M RMB

Revenue in 2024

65% YoY growth



Acceleration on market access and penetration

Domestic Market

- Covered by NRDL in 31 provinces, and completed tendering and procurement platform listing in 28 provinces
- Focus on the dual-channel markets, and enhance market recognition to drive sales growth
- Proactively seek for hospitals access in non-dual-channel markets
- Proactively participate in provincial VBP programs

Overseas market

- Grant Eurofarma exclusive rights on HANBEITAI in Latin American 15 countries, including Mexico, Argentina and Chile and Eurofarma obtains a semi-exclusive right to HANBEITAI in Brazil
- Recently approved in Bolivia, the 4th self-developed product of Henlius approved overseas, further promoting the Company's globalization process



Exploration for new medication methods



- The only bevacizumab biosimilars with phase 3 clinical data on metastatic colorectal cancer in China
- Potentially can combine with HANSIZHUANG (anti-PD-1 mAb) to treating multiple tumors in a combo therapy



Target: VEGF

- Indications:
- Metastatic colorectal cancer
 - Advanced, metastatic or recurrent non-small cell lung cancer
 - Recurrent glioblastoma
 - Cervical cancer
 - Epithelial ovarian cancer, fallopian tube cancer or primary peritoneal cancer

Drug Strength:

HANLIKANG (Rituximab): Strengthen the Market Leader Position

HANDAYUAN (Adalimumab): Entered Autoimmune Disease Area



528M RMB

Revenue recognized by Henlius and licensing income in 2024



First biosimilar in China

- Approved in February 2019 as the first approved biosimilar in China, the first approved rituximab biosimilar in China
- New indication approved in February 2022: the first rituximab approved for Rheumatoid Arthritis indication in China



Solid market leader position

- Market leader for rituximab in China with speedy share growth since launch. Gained the largest market share for consecutive quarters, 40% in Q4 2024¹
- Fosun Yaohong², a subsidiary of Fosun Pharma, is responsible for HANLIKANG's commercialization in China

HANLIKANG

- **Target:** CD20
- **Indication:** NHL, CLL, RA
- **Drug Strength:** 100mg/10ml/vial, 500mg/50ml/vial



40M RMB

Revenue recognized by Henlius and licensing income in 2024



Improve accessibility to treat more patients

- Henlius' first autoimmune disease product
- The first phase 3 clinical study of adalimumab biosimilar for psoriasis patients in China
- Establish China's first comprehensive care platform for patients with autoimmune diseases, named "Da En Home" pioneered a collaboration with the "National Clinical Research Center for Skin and Immune Diseases" to launch the "ASSC Standardized Diagnosis and Treatment Program for Ankylosing Spondylitis"



Work with partners on commercialization

- Fosun Wanbang³ is responsible for China local sales of HANDAYUAN. It has a sizable rheumatic immunity business unit with experienced salesforces as well as a mixed line sales team targeting at broad market.

HANDAYUAN

- **Target:** TNF-
- **Indication:** rheumatoid arthritis, ankylosing spondylitis, plaque psoriasis, uveitis, polyarticular juvenile idiopathic arthritis, pediatric plaque psoriasis, Crohn's disease, pediatric Crohn's disease
- **Drug Strength:** 40mg/0.8ml/vial



1. Source: Henlius internal analysis
2. Fosun Yaohong, formerly known as Jiangsu Fosun Pharmaceutical Sales Co., Ltd.
3. Fosun Wanbang, formerly known as Jiangsu Wanbang (Group) Biopharmaceutical Co., Ltd.

03

Business Development

Recent Major Business Development Out-licensing Products



**Abbott Products
Operations AG.**

Contract signing date: 2024/12/31

Collaboration Expansion

4 key biosimilars and 1 innovative drug
69 emerging markets in Asia, Latin America and the Caribbean, Middle East and Africa

Collaboration extension from 1 country to more emerging markets.
Resource integration and strategic cooperation.
Broadens Access to Multiple Biologics in Emerging Markets



**Dr. Reddy's
Laboratories SA**

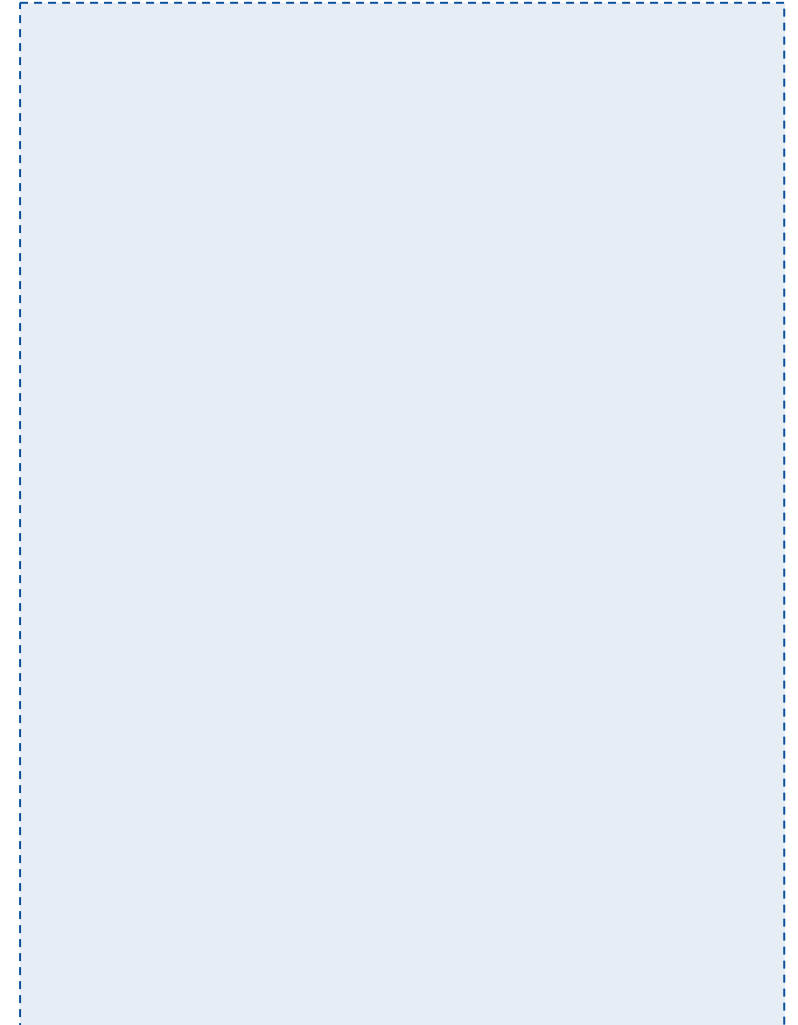
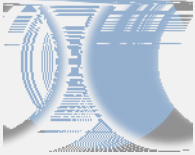
Contract signing date: 2025/02/06

Out-licensing

HLX15 (daratumumab biosimilar)
Exclusive commercial rights in 42 European countries and the United States
\$33M upfront payment, \$131.6M deal size

Potential 1st biosimilar of a ten-billion product with experienced commercial partner, to deliver high-quality and affordable treatment options to U.S. and European markets

In-licensing Focus: Leverage BD to Expand Portfolio into Different Sub-types of Breast Cancer

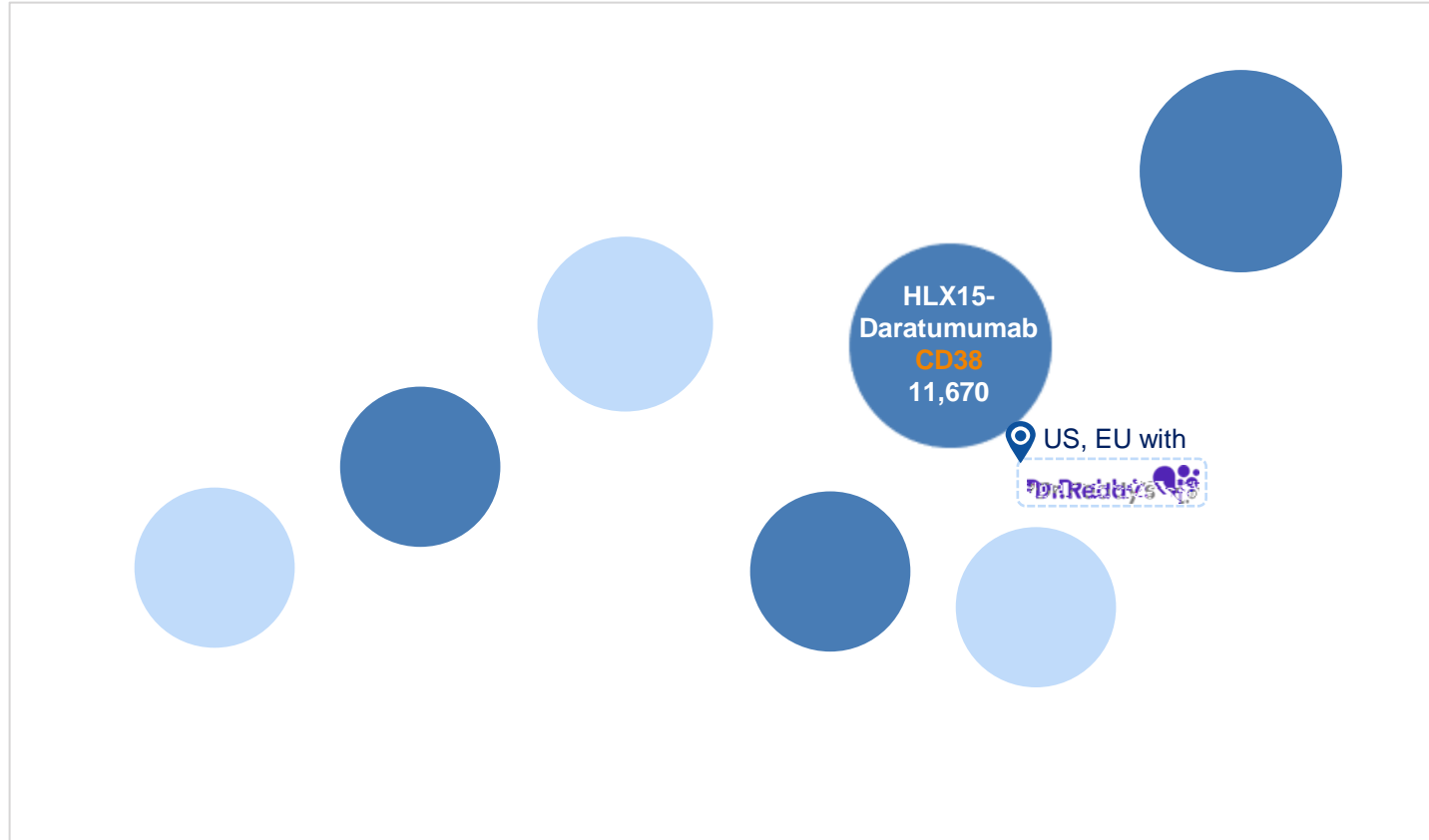


Out-licensing Focus: Henlius' International Quality Biosimilars Scale up across the Globe

Market Size of Originators and Marketed Biosimilars

Biosimilars with existing out-licensing partners

Global sales in 2024 (M USD)



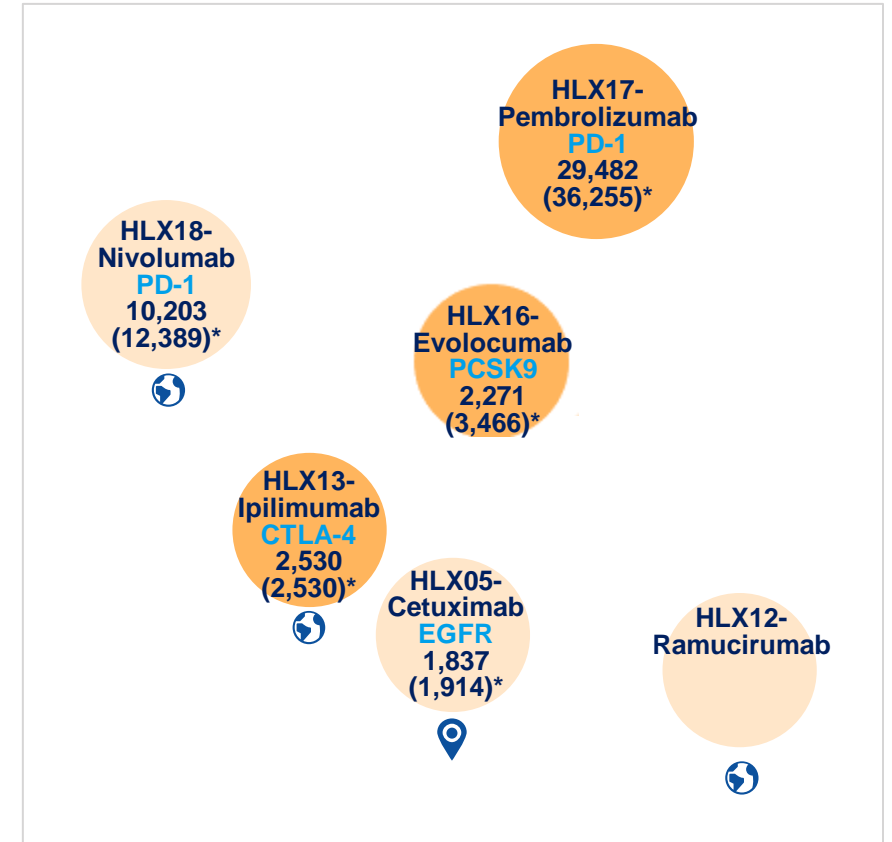
Potentially first biosimilar in EU and the U.S.

Global potentially first biosimilar

Data Source: Global data

Biosimilars to be out-licensed ex-China

Global sales in 2024 (M USD)

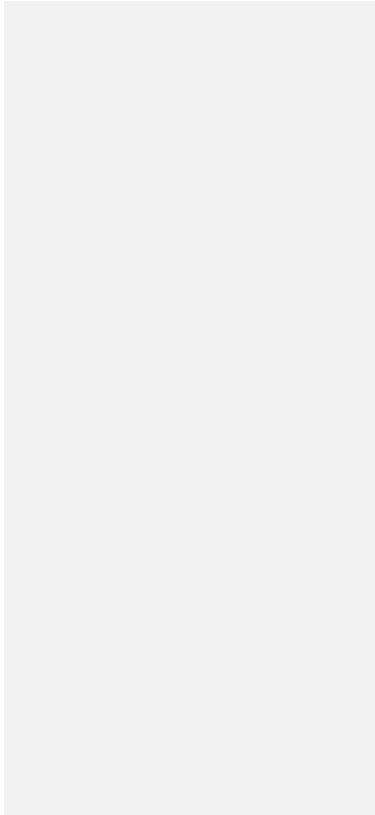


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04

Research & Development

Product Portfolio and Pipeline



(1) Exclusive license obtained in China. Phase 1/2 conducting in the U.S. (2) IND approvals obtained in China/the U.S. and granted FDA Fast Track Designation. (3) Business partner: Shanghai Jingze. (4) Business partner: Dr. Reddy's, etc. (5) Approved in China, the EU and several SEA countries. trade name: Hetronify® in Europe. partners: KGBio/Fosun Pharma/Intas. (6) IND approvals obtained in China/the U.S. (7) Exclusive license obtained in China. (8) IND approvals obtained in China/the U.S. (9) IND approvals obtained in China/Australia/the U.S./Singapore/EU countries, etc. Business partner: Essex. (10) IND approvals obtained in China/the U.S./Japan. (11) Exclusive license obtained in China. Phase 3 MRCT enrolling globally. IND approval obtained in China. (12) Marketing applications under review in the EU and the U.S. (13) Marketing applications under review in China and the U.S. Business partner: Organon. (14) Approved in countries such as China and Peru. The first biosimilar approved in China. Business partners: Fosun Pharma/Farma de Colombia/Eurofarma/Abbott/Boston Oncology. (


Clinical Pipeline Milestones: 2024 Review

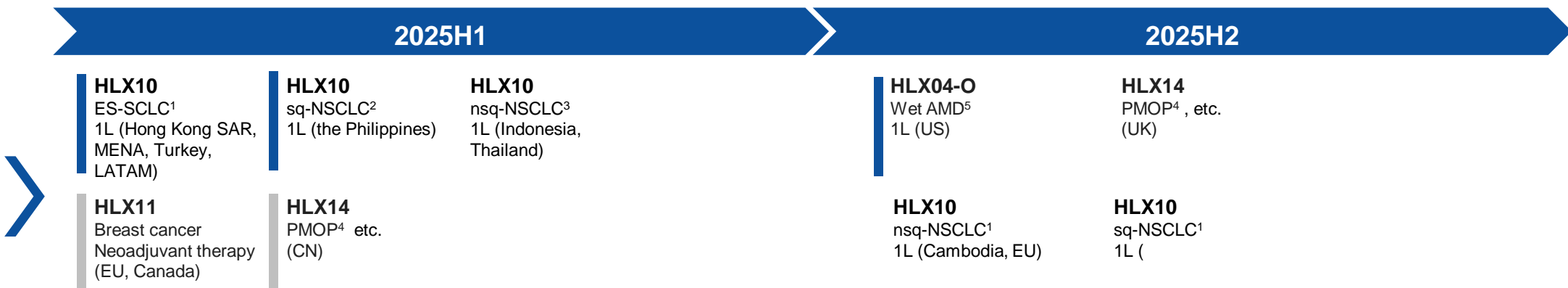
2024



1. Postmenopausal osteoporosis
2. Extensive stage small cell lung cancer
3. Metastatic colorectal cancer
4. Gastric cancer


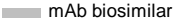

Clinical Pipeline Milestones: Expected in 2025


NDA/BLA/MAA
Submission




Key Clinical
Data Readouts



 Innovative mAb  mAb biosimilar
 Innovative fusion protein

1. Extensive stage small cell lung cancer
2. Squamous non-small cell lung cancer
3. Non-squamous non-small cell lung cancer
4. Postmenopausal osteoporosis
5. Age-related macular degeneration
6. Metastatic colorectal cancer
7. Gastric cancer
8. Esophageal squamous cell carcinoma
9. Nasopharyngeal carcinoma

The Company's internal planning time is subject to the actual situation, and shareholders and potential investors of the Company are advised to exercise caution when trading the Company's shares.



Clinical Data of HLX10-015-CRC301

Data cut-off date: 2024/6/30; median follow-up duration: 31.0 months

- The latest clinical data of the phase 2/3 results (HLX10-015-CRC301) of HANSIZHUANG (HLX10, serplulimab)+HANBEITAI (HLX04, bevacizumab)+XELOX for 1L mCRC (metastatic colorectal cancer) treatment was presented in posters at the 2025 ASCO GI
- The results of this study demonstrated that serplulimab plus bevacizumab and XELOX was safe and improved PFS as well as other efficacy endpoints compared to placebo plus bevacizumab and XELOX in patients with mCRC. The probability of Grade 3 TRAEs was similar between the two treatment groups, with the most common Grade 3 and above TRAEs being neutrophil count decreased and platelet count decreased.
- Serplulimab + bevacizumab + XELOX warrants further large-scale investigation and could be a new first-line treatment option for mCRC patients. The Phase 3 part of this study in mCRC patients is currently ongoing (NCT04547166) to further evaluate serplulimab combined with bevacizumab and XELOX as a first-line treatment regimen for mCRC.

Product	Clinical Trial	Regimen	Sample Size	mPFS (months)	mOS (months)	mDOR (months)
Serplulimab +SOC	HLX10-015-CRC301 (Ph2) Data cutoff: June 30, 2024, median follow up: 31.0 months	A: Serplulimab + bev + XELOX	ITT population 55 vs 57	16.6 vs 10.7, p=0.17 HR=0.66 (95% CI, 0.37-1.19)	NA	17.7 vs 11.3, p=0.041 HR=0.45 (95% CI, 0.20-0.98)
		B: Bev + XELOX	MSS subgroup 40 vs 50	16.8 vs 10.1, p= 0.21 HR=0.65 (95% CI, 0.33-1.29)	23.5 vs 20.2, p=0.40 HR=0.79 (95% CI, 0.45-1.38)	19.4 vs 8.3, p=0.045 HR=0.39 (95% CI, 0.15-1.00)
Atezolizumab +SOC	AtezoTRIBE¹ (Ph2)	A: Atezolizumab + bev + FOLFOXIRI	ITT population 145 vs 73	13.1 vs 11.5 HR=0.71, p=0.015	33 vs 27.2 HR=0.81, p=0.136	NA
		B: Bev + FOLFOXIRI	pMMR subgroup 134 vs 67	13.0 vs 11.5 HR=0.79, p=0.073	30.8 vs 26.9 HR=0.83, p=0.172	NA
Nivolumab +SOC	CheckMate 9X8² (Ph2)	A: Nivolumab + bev + mFOLFOX6 B: Bev + mFOLFOX6	ITT population 127 vs 68	11.9 vs 11.9 HR=0.81, p=0.3 (Negative)	29.2 vs NR HR=1.03, p NA	12.9 vs 9.3 HR NA, p NA
Bevacizumab (SOC)	Bev plus FOLFIRI for mCRC ³ (Ph3)	A: Bev + FOLFIRI B: FOLFIRI	ITT population 402 vs 411	10.6 vs 6.2 HR=0.54, p<0.001	20.3 vs 15.6 HR=0.66, p<0.001	10.4 vs 7.1 HR=0.62, p=0.001
HLX04 (bev biosimilar, SOC)	Similarity study (Ph3) ⁴	A: HLX04 + mFOLFOX6 or XELOX B: Bev + mFOLFOX6 or XELOX	ITT population 338 vs 337	11.4 vs 12.4 HR=1.07 (95% CI, 0.83-1.37)	20.7 vs 22.4 HR=1.03 (95%CI, 0.84-1.25) ⁵	11.1 vs 12.3 HR=1.14 (95% CI, 0.80-1.61)

^a IFL, irinotecan, bolus fluorouracil, and leucovorin; bev, bevacizumab.

1. J Clin Oncol 41, 2023 (suppl 16; abstr 3500) . 2. Lenz, H-J. et al. J Clin Oncol 40, 4_suppl.008 (2022). 3. Hurwitz, H. et al. N Engl J Med 350, 2335-2342 (2004).



HLX22: Potential to Change the SOC of 1L GC

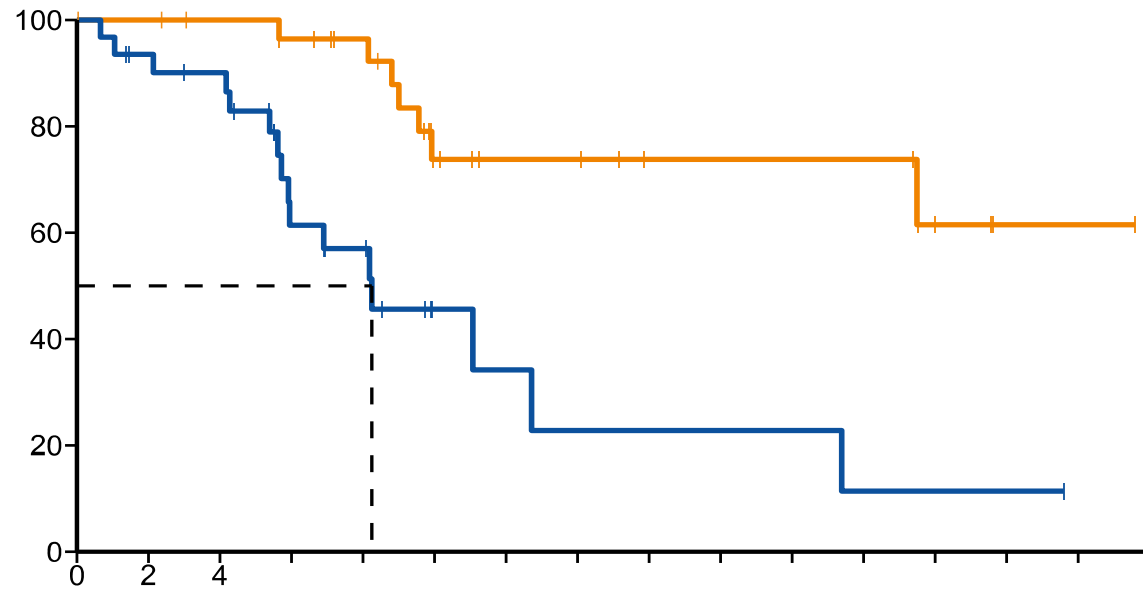
HLX22 (HER2)



Clinical Data of HLX22-GC-201

Product	Clinical Trial	Regimen	Sample Size	mPFS (months)	mOS (months)	mDOR

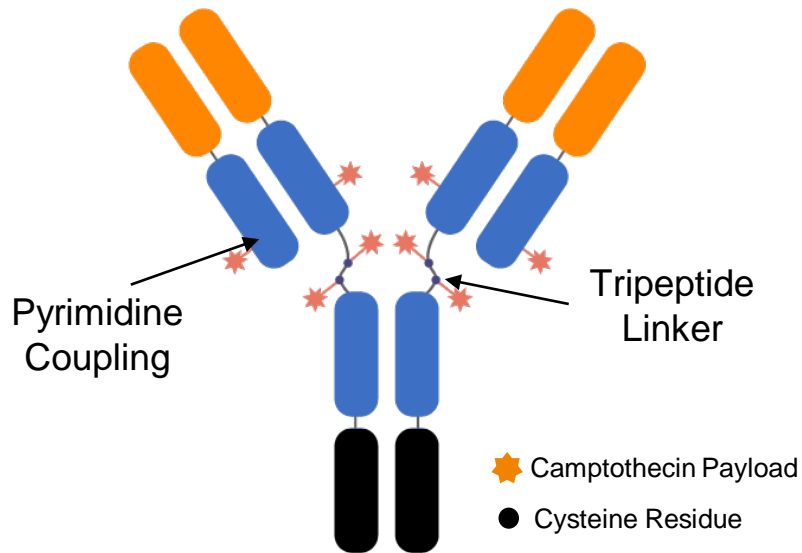
HLX22-GC-201 Primary Endpoint: PFS by IRRC per RECIST 1.1 and OS



CI, confidence interval. HR, hazard ratio. NE, not evaluable. NR, not reached. PFS, progression-free survival.. XELOX, oxaliplatin+capecitabine.

HLX43, an anti-PD-L1 ADC with TMALIN* linker and TOPO1i Payload

Anti-PD-L1 mAb



Key Attribute

- High binding affinity and an internalizable humanized IgG1 with clinically proved safety, IP owned
- Cleavable and **TME activable tripeptide linker**
- Highly stable linker in circulating blood
- Highly potent and low systemic half-life payload
- Toxin with strong bystander killing effects
- **IND** granted by the U.S. **FDA & CDE**
- **Mono Phase Ph2** PoCs is ongoing
- **HLX43 combo with HLX10 Phase 1b/2** IND



Development Strategy

- PD-L1, express high in broad range of tumor and low in normal tissue, a not crowded but attractive ADC target
- The MediLink TMALIN distinguishes this type ADC from others by the unique toxin release mechanism, protease cleavable linker
- Highly potent **Topoisomerase 1 inhibitor** payload with short $t_{1/2}$ and strong bystander killing effects
- Address unmet medical needs from patients with **PD-(L)1 resistance** or **PD-(L)1 low response**



Target: PD-L1

Indications in Phase 1b/2:

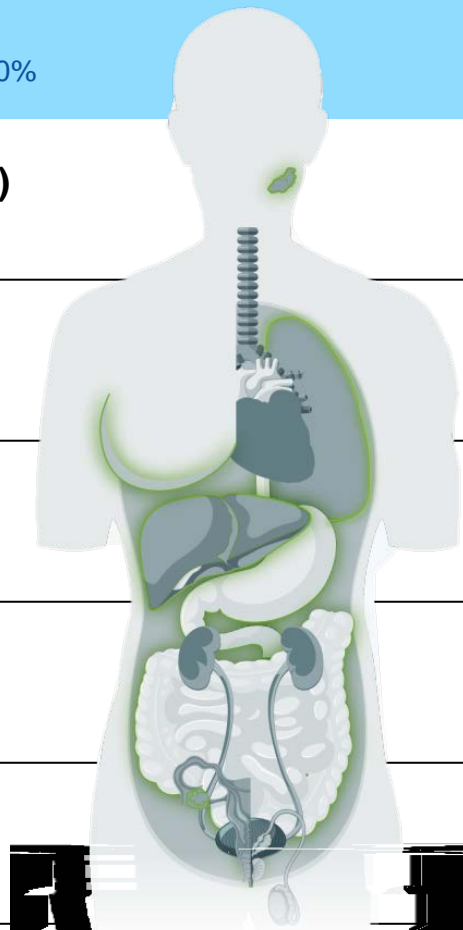
Modality: ADC

DAR:8

PD-L1 is a Trans-membrane Protein and an Attractive Target for ADC

Expression observed in a broad spectrum of solid tumors
 Normal tissue expression low | Limited primarily to immune cell

Epidemiology Inc. cases per year in CH/Global	Target Indication of HLX43	PDL1 Expression in Solid Tumors		Target Indication of HLX43	Epidemiology Inc. cases per year in CH/Global
		TPS 1% 50%	CPS >1%		
1000k/2000k	✓	Lung (NSCLC) 71% 37%		Gastric 84%	470k/1140k
510k/1900k	✓	Colon 31% 5%		Esophageal 86%	320k/600k
70k/330k	✓	Ovarian 37% 4%		Hepatocellular ~20%	300k/799k
134k/1410k		Prostate 34% 10%		Cervical 60~70%	160k/690k
9k/330k		Melanoma 56% 14%		HNSCC ~80%	110k/800k



HLX43 (PD-L1 ADC) Presented Excellent Preclinical Efficacy Data and Entered into Clinical Phase 2

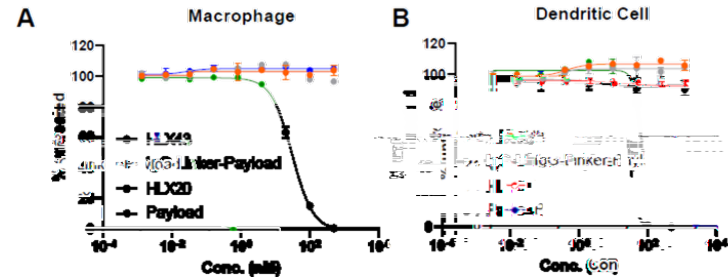
Preclinical Results

- HLX43 shows no immunotoxicity towards PD-L1+ human APCs
- HLX43 exhibits excellent bystander effect
- In *in vivo* efficacy studies, HLX43 induced tumor regression in multiple PD-L1-positive CDX & PDX models, and was well tolerated, with no major changes in body weight of administered mice compared to control animals, across all dosing groups
 - In MDA-MB-231 model, weekly administration of HLX43 for three times induced significant tumor regression, superior over anti-PD-L1-GGFG-Dxd and anti-PD-L1-vc-MMAE at equivalent doses
 - In NSCLC PDX model, weekly administration of HLX43 at 8mg/kg for three times induced significant tumor regression, and the treatment group still had durable response in lesions after stopping dosing
 - HLX43 also induced significant tumor regression in HCC PDX model with (IHC+) or without (IHC-) PD-L1 expression, meanwhile showed strong synergy with anti-VEGF antibody
- Toxicity studies in mice and cynomolgus monkeys also demonstrated that HLX43 was well tolerated

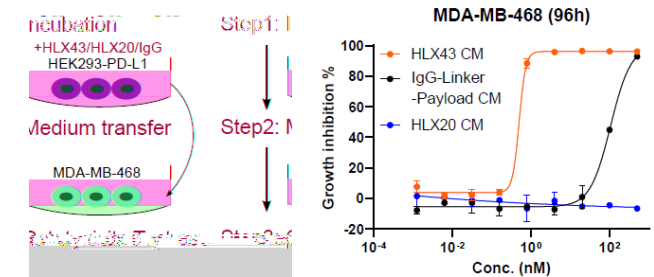
Regulatory and Clinical Trial Progress

- IND of HLX43 for the treatment of advanced/metastatic solid tumors has been approved by China NMPA and the US FDA on Oct. and Nov., 2023, respectively.
- IND for a phase 1b/2 clinical trial of HLX43 has been approved by the China NMPA on Dec. 2024, for monotherapy or combination therapy to treat patients with advanced/metastatic solid tumours.
- IND for a phase 1b/2 clinical trial of HLX43, in combination with the company's independently developed innovative anti-PD-1 monoclonal antibody (mAb) HANSIZHUANG (serplulimab injection), has been approved by the China NMPA on Jan. 2025, for the treatment of advanced/metastatic solid tumours.
- The first patient has been dosed in clinical study of HLX43 for the treatment of recurrent/metastatic esophageal squamous cell carcinoma (ESCC) in Feb. 2025; the first patient has been dosed in clinical study of HLX43 for the treatment of recurrent/metastatic cervical cancer (CC) in Feb. 2025; the first patient has been dosed in clinical study of HLX43 for the treatment of recurrent/metastatic hepatocellular carcinoma (HCC) in Mar. 2025

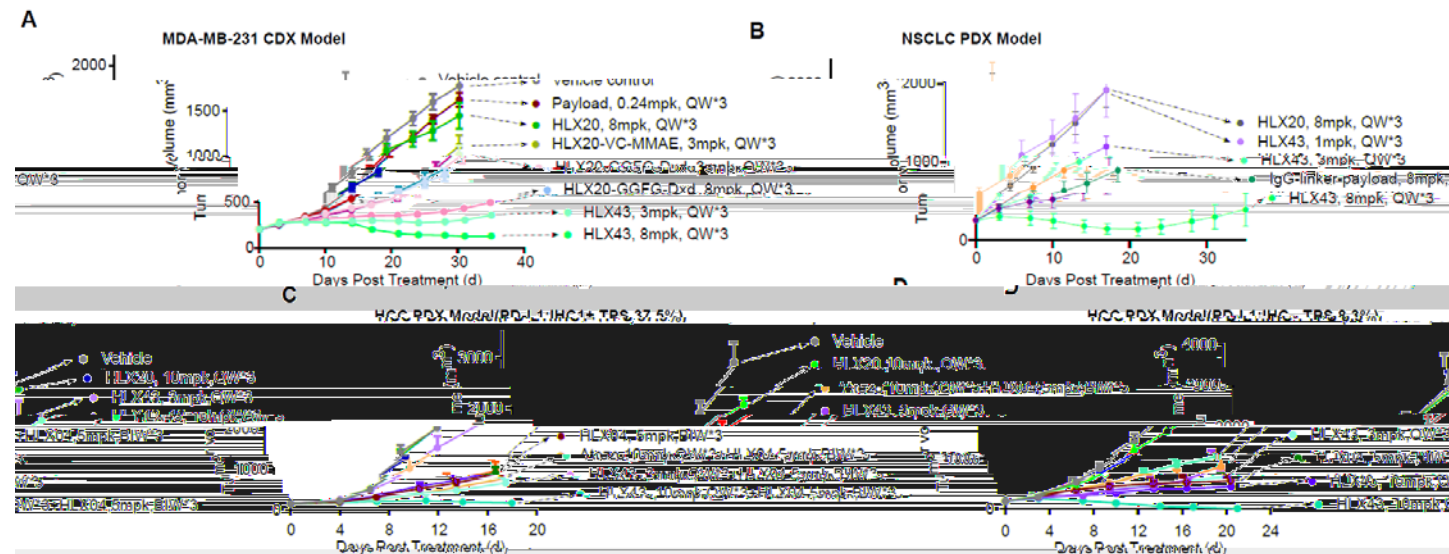
HLX43 Shows No Immunotoxicity Towards PD-L1+ Human APCs



HLX43 Exhibits Excellent Bystander Effect

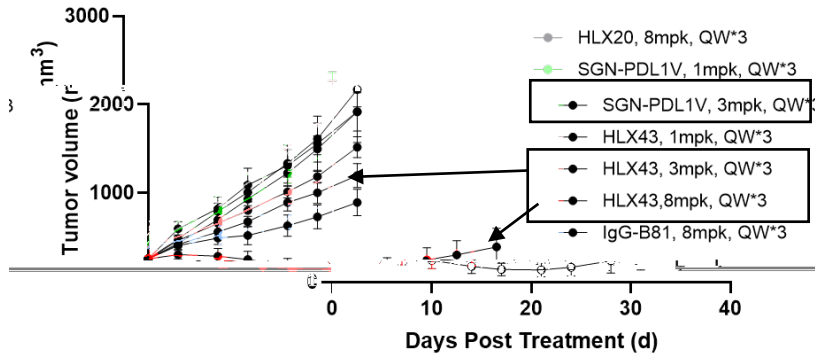


HLX43 Exhibits Excellent Anti-tumor Efficacy *In vivo*



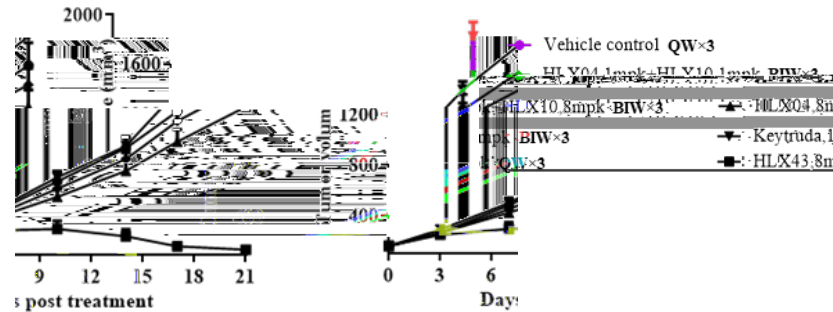
Anti-tumor Efficacy of HLX43 in PDX & CDX

1 LU6437 PDX model (sqNSCLC PD-L1 IHC 2+, HLX10 resistant)



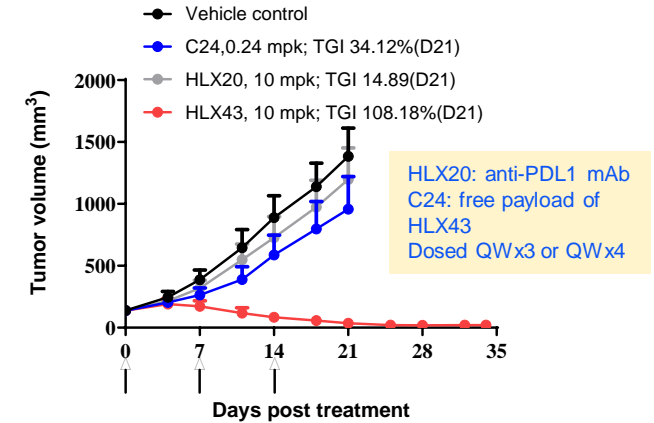
Notes: (i) HLX20, Henlius in-house anti-PDL1 mAb, the antibody of HLX43; (ii) SGN-PDL1V: Seagen's Anti-PDL1 ADC; (iii) (iv) IgG-B81: Isotype-ADC.

2 CRC (MSI-H, Pembro resistant) PD-L1 IHC 3+, TPS 80% Model with hPBMC reconstitution

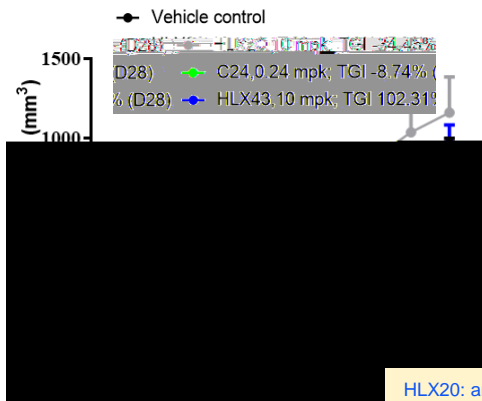


HLX04, bevacizumab biosimilar
HLX10: Henlius in house anti-PD-1 mAb

3 GC (treatment naïve, KRASm) PD-L1 IHC 2+, TPS 70%

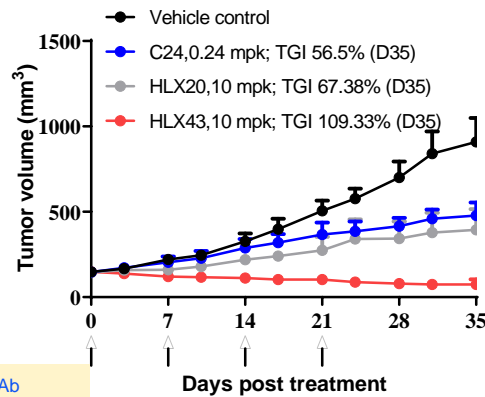


4 HNSCC (PD-1 mAb, Chemo-R) PD-L1 IHC 2+, TPS 87.5%

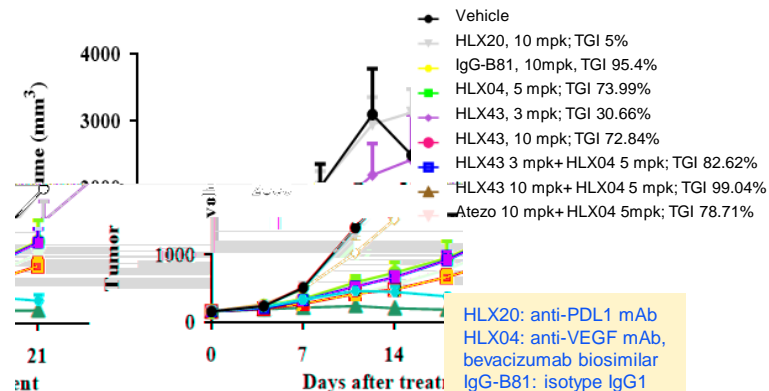


HLX20: anti-PDL1 mAb
C24: free payload of HLX43
Dosed QWx3 or QWx4

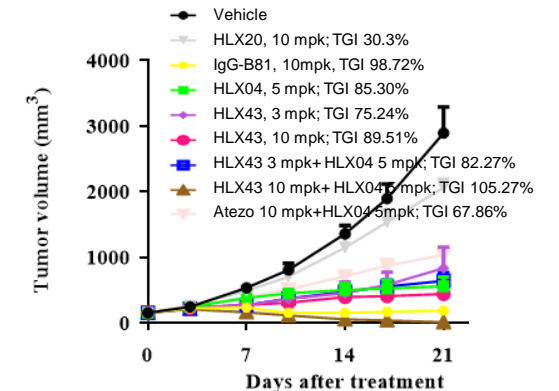
5 Cervical cancer (PD-1 mAb, Anlotinib-R) PD-L1 IHC1+, TPS 30%



6 HCC PDX (PD1 mAb-R, sorafenib-R) PD-L1 IHC-, TPS 8.3%



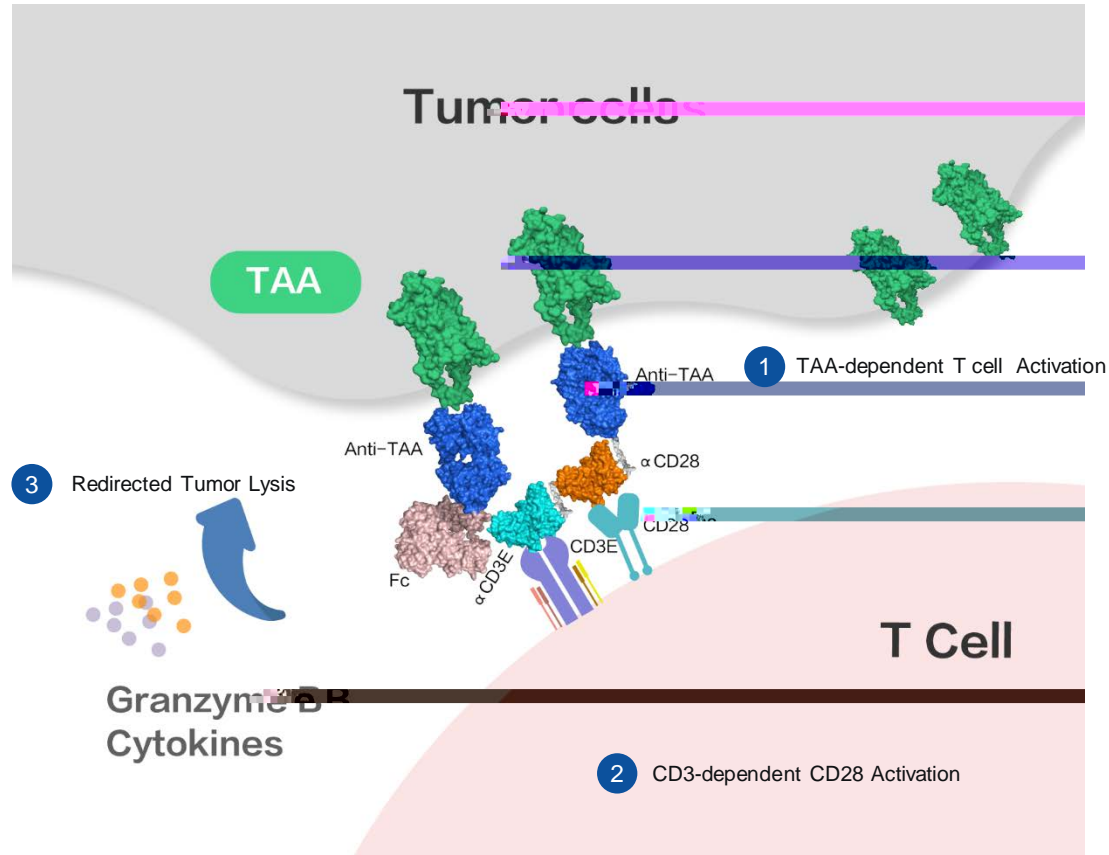
7 HCC PDX (treatment-naïve) PD-L1 IHC1+, TPS 37.5%



4.1

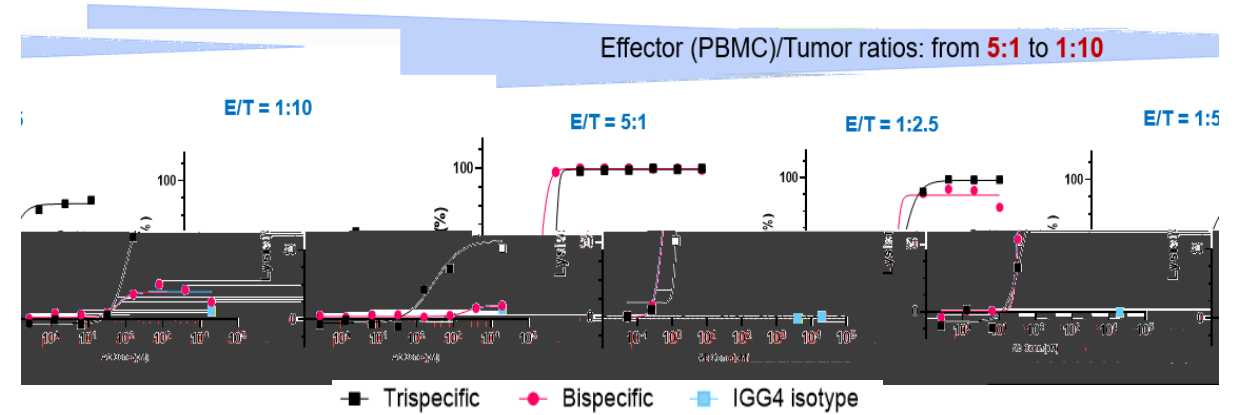
Pre-clinical Assets

Henlius Established a Safer and More Efficient Tri-specific T-cell Engager Platform

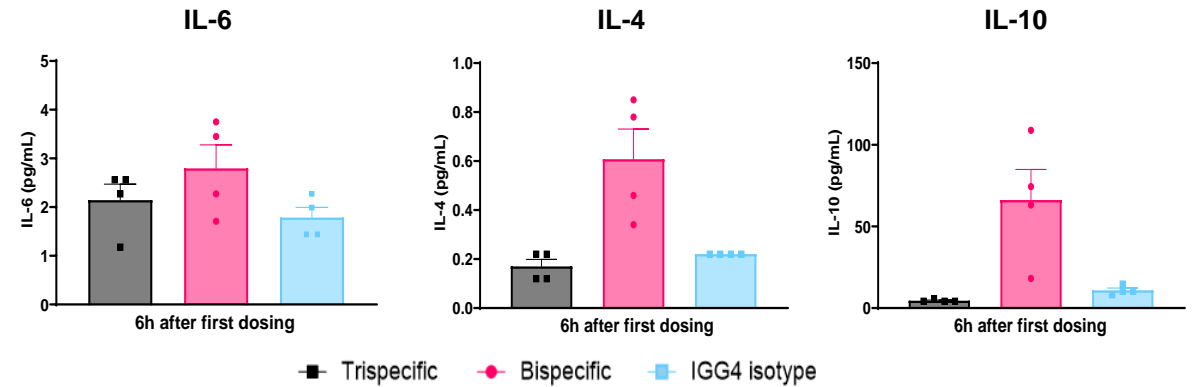


TAA: Tumor associated antigen

Better efficacy under low T cell infiltration



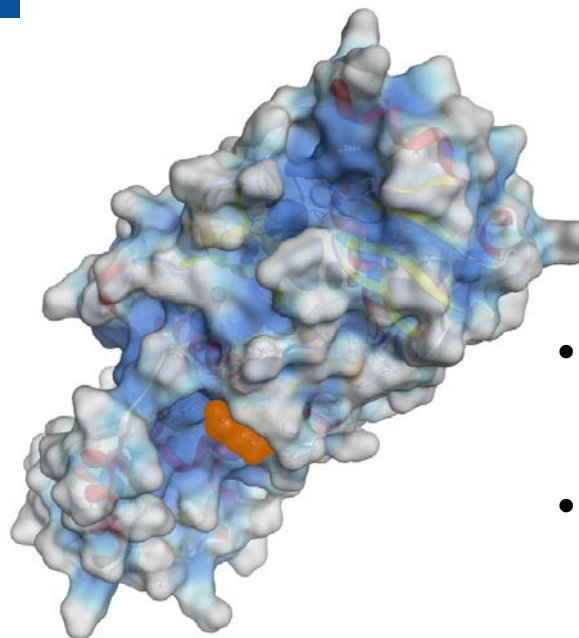
Lower cytokine release



HLX97: an Oral Small-Molecule Inhibitor with Best-In-Class Potential for ER + Breast Cancer

Oral Small-Molecule Inhibitor

- An emerging epigenetic target KAT6A/B
- A target with validated clinical PoC through preliminary efficacy and safety evidence
- Novel MoA enables combo strategies & resistance management
- Frontline treatment potential

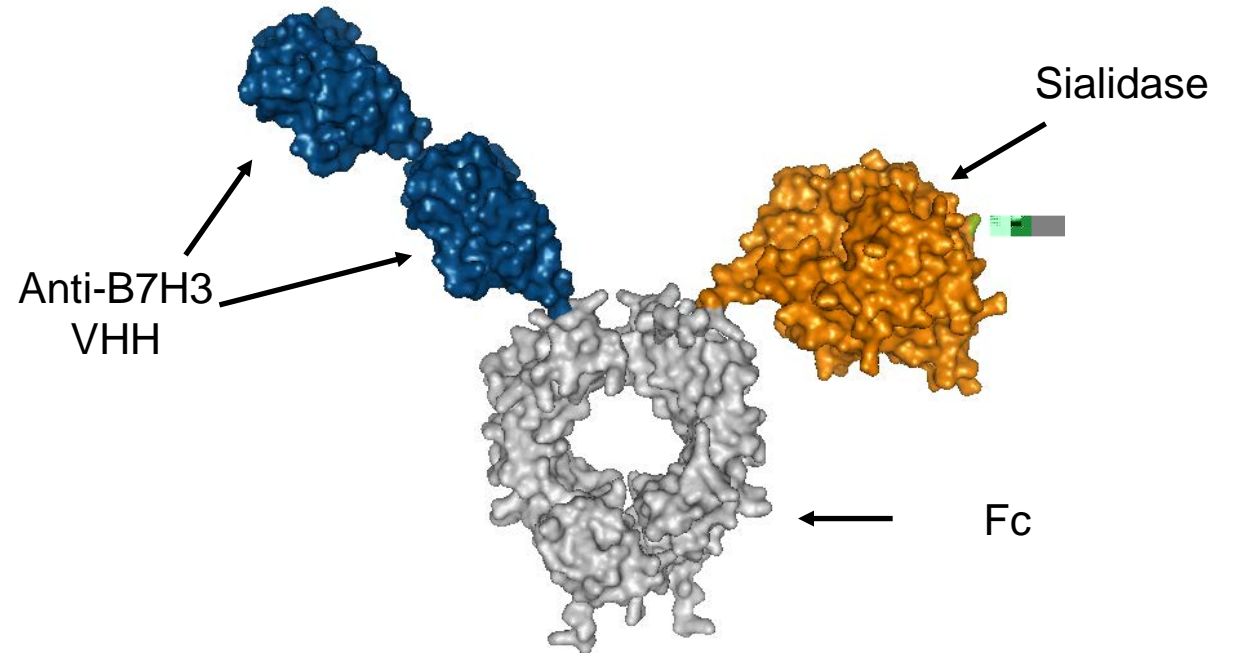


- Significantly enhanced bioactivities comparing to competitor
- Distinctive PK profile to reduce peripheral Exposure
- Favorable ADMET properties
- Mitigating on-target hematotoxicity

HLX316: a Novel and First In Class Anti-B7H3 Sialidase for the Treatment of Solid Tumors

Targeted Functional Molecule

- B7H3 (CD276): an emerging TAA for cancer therapy.
- Hypersialylation: excessive sialic acid on tumor cells suppresses tumor related immune responses
- HLX316: an Fc fused B7H3 targeted sialidase, can remove sialic acid on tumor and enhance immune response

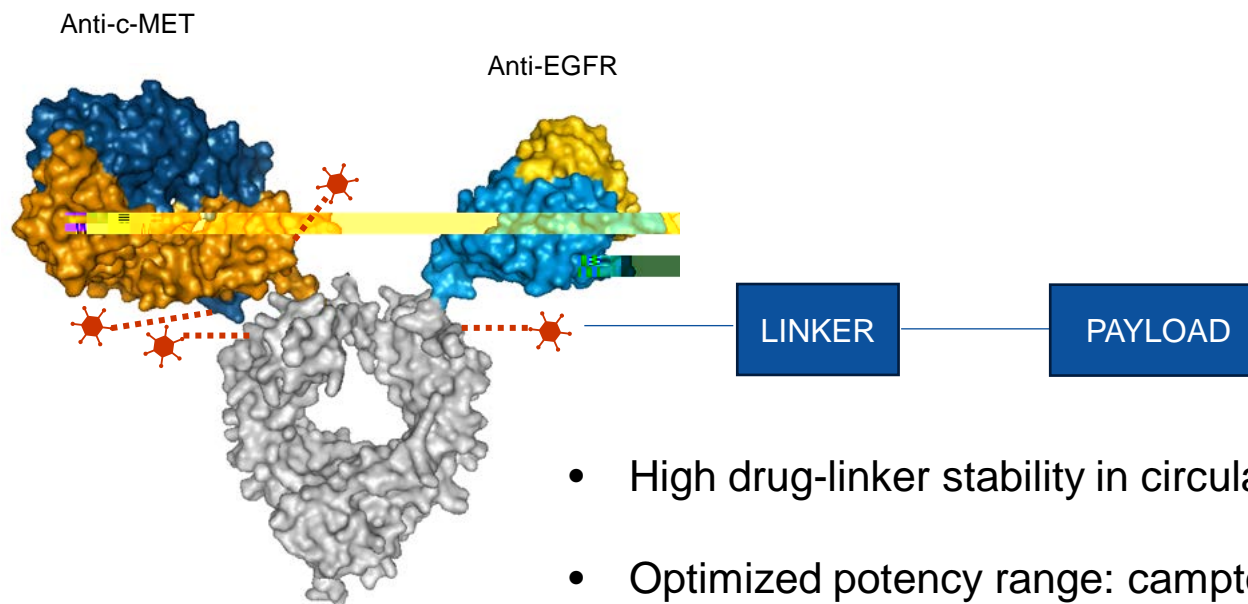


- Sialidase from Palleon EAGLE platform
- Anti-B7H3 VHH, invented by Henlius
- Novel and First In Class (FIC)

HLX48: Best-in-class Anti-EGFRx c-MET Bispecific ADC for the treatment of NSCLC and CRC

BISPECIFIC ANTIBODY

- Adjusted EGFR affinity for an improved safety profile.
- c-MET as the leading target to enhance dual-arm avidity
- Enhanced endocytosis and drug effect
- Antibody with tumor inhibition efficacy



- High drug-linker stability in circulation
- Optimized potency range: camptothecin
- Expanded clinical therapeutic window

05

Manufacturing

International Leading Capabilities on Manufacturing and Quality Management

Xuhui Site

24,000L

- **Manufacturing capacity optimization:** Commercial GMP production batches **exceeds 1,000 batches** (YS+SJ1) **Production success rate exceeds 98%**
- **“Henlius Quality” with international standard:** products supply cover **China, the EU, Brazil, Indonesia, Saudi Arabia and Singapore**
- **Won the title of "Quality Benchmark" in Shanghai**

Continuous Improvement

Songjiang 1st Plant

24,000L

- **Global GMP standards:** obtained GMP certifications from **China, the EU and US**
- **HLX02 (HANQUYOU) commercial supplied to the U.S.**
- **Accelerate new products to the market:** Completed GMP inspections for **HLX11 and HLX04-O** before commercialized in China

Aligned Quality & Efficiency

Songjiang 2nd Plant

36,000L+60,000L

- **Phase I of the plant will be completed soon:** Main buildings construction of the phase I has already completed, with manufacturing capacity covering **drug substance, liquid filling, pre-filled syringes, and ADC conjugation.**
- **Accelerate the manufacturing lines to achieve globalized supply**

Intelligent Drug Manufacturing

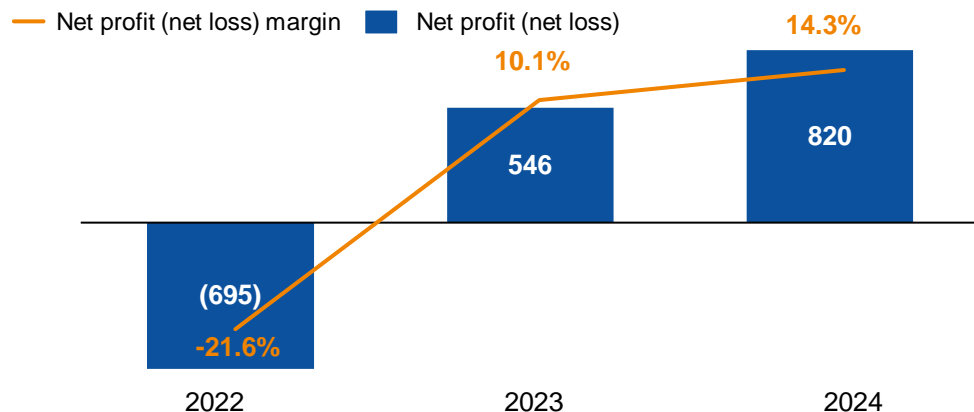


06

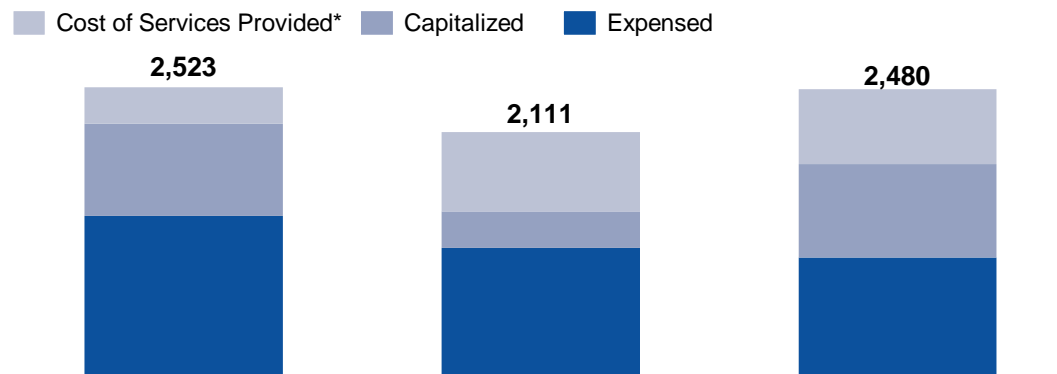
2024H1 Financial Review

Achieved Profitability in 2024 with RMB ~1.24B Operating CF

Net profit (net loss): Keep profitability (in Million RMB)

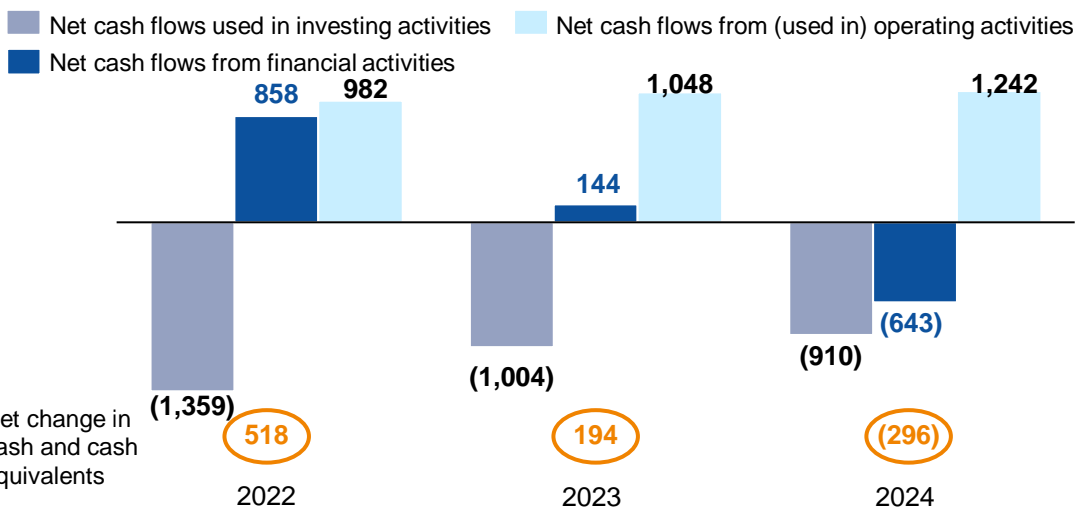


R&D related investment (in Million RMB)

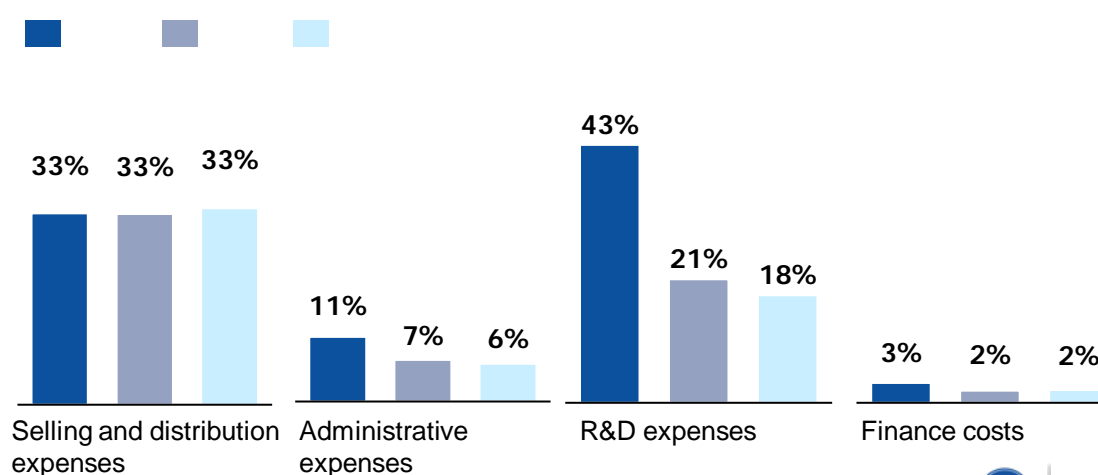


* R&D spending related to out-licensing products accounted into cost of services provided according to accounting practices

positive OCF (in Million RMB)



Expense to revenue ratios : effective controls on expenses



Financial Highlights

Financial Data (selected)	2024		2023		YoY Growth	
	Unit	In Million RMB	% of revenue	In Million RMB	% of revenue	%
Revenue		5,724.4	100.0%	5,394.9	100.0%	6.1%
Product sales		4,933.5	86.2%	4,553.5	84.4%	8.3%
BD and other revenue		790.9	13.8%	841.4	15.6%	(6.0%)
Cost of sales		(1,539.8)	(26.9%)	(1,476.1)	(27.4%)	4.3%
Selling and distribution expenses		(1,917.4)	(33.5%)	(1,754.2)	(32.5%)	9.3%
Administrative expenses		(370.8)	(6.5%)	(383.8)	(7.1%)	(3.4%)
R&D expenses		(1,035.1)	(18.1%)	(1,118.7)	(20.7%)	(7.5%)
Financial costs		(122.9)	(2.1%)	(110.5)	(2.0%)	11.2%
Net profit		820.5	14.3%	546.0	10.1%	50.3%
Cash and bank balances		773.0	13.5%	987.7	18.3%	(21.7%)
Net cash flows from operating activities		1,241.9	21.7%	1,047.9	19.4%	18.5%

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Reliable Quality
Affordable Innovation

